

GRACE PARK HAWTHORN CLUB

Minutes: Annual General Meeting – Sunday 28 November 2022 at 16:00

- Jane Nathan opened the meeting and welcomed all guests who attended. Jane welcomed John Kennedy MP and his wife Bronwyn Lane. Jane thanked the Executive and the Committee for their amazing effort throughout the year. Jane gave thanks to the original custodians. Jane noted apologies from;
 - Nancy Atkins
 - Brad Peck
 - Terry Stone
 - John MilesJane recognised the Past Presidents in attendance;
 - Bill Hunt
 - David Allison
 - Austen Diggle
 - Colin Davis
- Confirmation that the previous meetings minutes were a true and accurate record;
 - Proposed: Andy Campbell
 - Seconded: David Barrie
- President's Report - Jane Nathan: The Club made it through a tough year with thanks to the State Government. The Club endured 119 of closure which also led to no member functions in that time. However, the Club managed to maintain and actually grew membership numbers. This was most likely due to the sense of belonging that club such as GPHC foster amongst their members.

The Club did manage to host a few events during the year including a PSA squash tournament and the Tennis Club Championships. The Club has some great young players in both disciplines and we are looking to develop a corpus that can support these young players so they stay and grow with the Club.

The Club was fortunate enough to receive a Federal Government grant for LED lighting on our tennis courts. The reduction in lighting costs has meant the Club could cease charging members for use of lights on the tennis courts.

Jane Nathan, on behalf of the Club, gave thanks to several members who gave exceptionally of their time throughout the year.

- Steven Cuff – the Vice President for his huge effort every week of the year.
- Angus Henderson – the Secretary for staying and assisting in the Secretary role.
- Gaurav Gupta – the Treasurer for his hard work in a tough area and providing fantastic financial reports every month.
- Adam Hubble and Miranda Poile for looking after the Club especially through lockdowns.
- The General Committee (Adam Hubble, Tim O'Loughlin, Rebecca Xuereb, Gyver Huang, Polina Jessop, Paul De Ieso) for their work throughout the year in all manner of activities.
- Adam Hubble and Miranda Poile for their work with the social committee.

- Geoff Sanders for organising all squash activities as the squash convenor.
- Adam Hubble for organising all tennis activities as the squash convenor.
- Shane Way for his contribution over the past few years.
- Deb Welsh for her ongoing in many small and large ways.

Jane Nathan recognised the members and staff who have passed away in the past year;

- Carlo Leoncelli
- Bernadette O'Shannassy

Jane Nathan thanked our Business Partners for their ongoing support over many years;

- Terry and Sandra Stone – tennis coaching
- Selena Shaikh and Mike Wilkinson – squash coaching
- Deb Welsh – Absolute Tennis and Leisure
- Steve and Emma Pouniotis for personal training

Jane noted that a focus of the Club in the coming year is to engage members through the snooker room with the goal of developing both regular casual use and a competitive team to represent GPHC.

The President's report was moved

- Proposed: Rebecca Xuereb
- Seconded: Gyver Huang

- Treasurer's Report – Gaurav Gupta: The Club had a subdued FY21 due to restrictions placed on the Club that meant significantly lower bar and function takings. The final figure shows a \$98,000 loss however, that is mostly due to a change in the way membership subscriptions are recognised. In previous years, all subscription revenue was recognised at the time it was paid which meant a good percentage of the year's subscriptions were recognised in the year before they were due. Now, all subscription revenue is recognised in the year it represents. If the old system was used, the final year end figure would have been a \$70,000 profit.

The Club currently has \$220,000 in cash and cash equivalents.

As mentioned earlier, the Club had significantly lower bar and function revenue and correspondingly reduced variable expenses. Business partner revenue was also significantly reduced as a 'rent reduction' was applied during times when partners were unable to operate.

A few expenses were higher than planned. The installation of LED lights was originally unplanned but the grant received made it a sensible investment. General expenses were also slightly raised plus the addition of a Club Manager that wasn't originally planned for FY21.

The Club is thankful to the State Government for grants that assisted during times of forced closure that extended for almost four months.

The budget for FY22 is planned to have a \$31,000 surplus.

- Proposed: Gaurav Gupta
- Seconded: Polina Jessop

- Club Manager's Report – Julian O'Donnell: Thanks to the members and committee for being so welcoming. Grand plans on commencement have been stifled due to government

restrictions. Thanks to the members for being so patient and understanding in such trying times.

It was great to be able to host the PSA event and our Tennis Club Championships and get a taste of the Club in full swing. Hopefully much more of this to come.

Thanks goes to the staff for their hard work and dedication during such times;

- Elizabeth Way
- Mick Liszukiewicz
- Minnie Liszukiewicz
- Berni O'Shannassy
- Kirsty Walsh
- Henry Taylor
- Ted Silk

Having very little bar and function revenue the dedication of the members was greatly appreciated and helped keep the Club operational. Membership numbers actually grew despite the inability to use club facilities.

Some fixed costs couldn't be avoided but all steps to reduce have been taken. Maintenance of the Club and courts was continued to ensure the facility was ready for members to return. The Club also took advantage of the quiet time to install LED lights on tennis courts 1-5, update our cooktop in the kitchen plus a range of small to medium capital improvements.

Thanks to the President, Jane Nathan and Vice-president, Steven Cuff for support and guidance through a tricky time in the Club's history.

- Proposed: Julian O'Donnell
- Seconded: Rebecca Xuereb

- General Business:

David Barrie questioned what our membership numbers are and is the club considering placing a cap on numbers?

Jane Nathan responded that the membership numbers are around the 750 mark at present and that no plans at this stage to place a cap on numbers. Use of all facilities will be monitored and once an area begins to show signs of 'fullness' then caps will be considered.

Jane Nathan reported that the recently completed audit noted no issues. Jane thanked the auditors for their assistance throughout the year.

Meeting closed: 16:39